



BLEND & CASUAL FRIDAY ARE LOOKING FOR A

SALES REPRESENTATIVE IN ONTARIO, CANADA

DK Company Canada is currently looking for a sales representative for the wholesale and distribution of Blend & Casual Friday, two male fashion brands to selected key accounts, department stores, and multi brand shops in Ontario.

TASKS

- Making purchase plans and sell through analysis with key customers
- Preparing sales budgets
- Appointment planning and appointment booking with existing and new customers
- Selling Casual Friday and Blend six yearly collections and stock products to customers
- Conducting in-store visits to key customers throughout sales territory
- In cooperation with the Customer Service assistants, coordinating all selling activities.
- Prospecting for new customers according to distribution plan

PROFILE

- 5 year minimum of sales experience, preferably in the fashion industry
- Ability to work in a team, willingness to cooperate and high service orientation
- Great interpersonal and communication skills
- Outgoing personality
- Flexibility, autonomy, and great organisational skills.
- Interest in fashion and knowledge about the fashion industry
- Willingness to travel locally and internationally
- Word, Excel and Outlook proficiency
- English proficiency both spoken and written

WE OFFER

- Challenging and varied tasks
- Independent, goal-oriented work
- Competitive wage and commission
- Great work-life balance

If you have any questions about the position, please contact Salma Sounni - saso@dkcompany.com.

Please send your resume to: saso@dkcompany.com
with subject "Sales rep Ontario - Casual Friday & Blend"
Application will be processed continually until the position is filled.

DK Company Group is a dynamic, growth-oriented international company with passionate employees who want to make a difference. The possibilities are many in a group with 22 brands, 16,000 wholesale customers, 200 wholly or partly owned retail stores as well as an e-commerce platform. The annual turnover is 3.5 billion Dkr. The Group has operations in Denmark, Norway, Sweden, Finland, Belgium, Germany, UK, Switzerland, The Netherlands, Spain, Canada, China and representation in Turkey and Bangladesh. Domicile Denmark is situated in Ikast, Vejle and Copenhagen.

See more at dkcompany.com

